

MIYAH SAIS

MEDICAL AFFAIRS MANAGER

Clinical, scientific and digital project coordination

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EXECUTIVE PROFILE

Medical doctor with an MBA in Digital Marketing and twenty-four years of experience across the pharmaceutical industry, Medical Affairs, clinical operations and healthcare project management. Miyah SAIS combines scientific rigor, expertise in regulated environments, coordination of multiple stakeholders and the translation of medical priorities into measurable action plans. She works at the interface of medical, regulatory and marketing teams, contract research organizations (CROs), healthcare professionals and international partners.

CAREER HIGHLIGHTS: 24 years in healthcare and project management | 16 years of career progression at Sanofi | Coordination across 4 countries

CORE COMPETENCIES

Medical Affairs: scientific strategy, Evidence Book, publications and advisory boards

Clinical Operations: multi-therapeutic area studies, CRO oversight, budgets, timelines and deliverables

Team Leadership: MSL teams, medical educators and multi-site operations

Compliance: pharmacovigilance, ICH GCP, EU MDR 2017/745 and regulatory documentation

Project Management: action plans, KPIs, management reporting and stakeholder coordination

Digital Strategy: MBA in Digital Marketing, scientific content and editorial governance

PROFESSIONAL EXPERIENCE

Medical Affairs Manager and Project Lead | 2026 - Present

Revitacare | Saint-Ouen-l'Aumône, France

- Structured the Medical Affairs function for a CE-marked Class III medical device, including the Evidence Book, literature review, competitive benchmarking and scientific governance.
- Developed an action plan and KPI dashboard, from the initial assessment through execution monitoring.
- Identified a clinical study with potential for a PubMed-indexed publication, in alignment with the requirements of EU MDR 2017/745.
- Coordinated CROs, vendors and partners across four countries, monitoring deliverables, timelines and scientific content for internal teams and distributors.

Project Coordinator | 2024-2025

Yassir France | Paris, France

- Coordinated projects and managed interfaces between internal and external stakeholders in a demanding, multicultural environment.

Healthcare Projects Consultant | 2020-2022

Axelys Santé | Algiers, Algeria

- Managed projects for professional partners and liaised with compliance bodies, monitoring documentation and applicable requirements.

Private Practice Physician | 2018-2022

Private Practice | Algiers, Algeria

- Managed practice operations independently, including scheduling, administration and patient relations.

PROFESSIONAL EXPERIENCE | SANOFI CAREER PROGRESSION

Head of Medical Excellence and Clinical Operations | 2010-2018

Sanofi DZ | Algiers, Algeria

- Managed a multidisciplinary team comprising MSLs, medical educators and a diabetes call center team.
- Coordinated clinical studies across diabetes, cardiology, oncology and infectious diseases.
- Organized and led advisory boards in collaboration with experts and healthcare professionals.
- Oversaw CRO interfaces, budgets, deliverables and reporting to Medical Management.
- Managed pharmacovigilance obligations, including periodic reports, document control and regulatory compliance.

Medical Excellence Manager and Diabetes MSL Team Lead | 2007-2010

Sanofi DZ | Algiers, Algeria

- Developed medical governance procedures and deployed the CoMet tool to manage interactions with healthcare professionals.
- Implemented monitoring dashboards to support management and traceability of MSL team activities.

Product Physician and Clinical Research Associate | 2002-2007

Sanofi DZ | Algiers, Algeria

- Conducted field medical activities in infectious diseases, respiratory conditions and cardiothrombosis, engaging with healthcare professionals.
- Contributed to clinical studies in diabetes, infectious diseases and pain management.

EDUCATION

MBA in Digital Marketing | Devinci Executive Education, Paris | 2022-2023

Training in Aesthetic Medicine | CIME, Paris | 2016

Doctor of Medicine | Faculty of Medicine of Algiers | 1992-2000

SCIENTIFIC AND OPERATIONAL EXPERTISE

Therapeutic Areas: diabetes, cardiology, oncology, infectious diseases, respiratory conditions, cardiothrombosis and pain management

Stakeholders: healthcare professionals, CROs, MSL teams, regulatory and marketing functions, distributors

Compliance Frameworks: ICH Good Clinical Practice, EU MDR 2017/745, pharmacovigilance and medical documentation

LANGUAGES

French: native

Arabic: native

English: B2, upper-intermediate